QUOTE

- 1. Rep/Dealer sends opportunity to quotes@nucraft.com for quoting
- 2. Quoting department provides quote/drawings to customer. Revisions back and forth as needed.



ORDER

3. Dealer sends purchase order to: orders@nucraft.com



ORDER PROCESSING

- 4. Purchase order is reviewed for accuracy
 - If order is approved: order entered into system
 - If order is missing information: Order processing requests missing information from dealer and revised purchase order. Order is put on hold during this process.
- 5. Customer service sends acknowledgment to dealer



ENGINEERING

6. Engineering team creates CAD and bill of materials required for manufacturing, resulting in customer Drawing For Approval (DFA)



DRAWINGS FOR APPROVAL

- 7. Customer service sends DFA to dealer (4 business days for approval)
- 8. DFA Approval:
 - If Approved: Order Acknowledgment sent to dealer with ship date (no changes accepted after this point)
 - If Revisions Required: Back to engineering/ quotes for revisions (order put on hold until approved)



MANUFACTURING / SHIPPING & DELIVERY

- 9. Products manufactured and quality staged at Nucraft factory in Comstock Park, MI
- 10. Product is packed and shipped. An internal freight forwarder is used which does not provide tracking numbers. 24-48 hours after shipment the carrier calls the delivery contact to schedule a delivery appointment. Shipping and delivery time will vary based on location.



Pre-Order Phase

Post-Order Phase

Notes

- Lead time is based on current posted lead time at the time of PO submission
- · Orders that have both standard and special product will follow the special process and receive longer lead time please discuss exceptions with your Nucraft Rep
- Standard orders and special orders can be submitted on separate POs, if applicable
- For custom finishes, it is recommended to begin the sample process at time of quote.
- Questions? Please contact your Nucraft Rep or Nucraft Customer Service Representative.

Bolded Items: Order can be delayed at these points in process and lead time may be affected.

**NYC and surrounding areas 5-9 business days